

Steel Industry Energy & Value ChainsThe threat to Competitiveness

Presentation to the Consultative Committee on Industrial Change of the EESC Brussels 7th May 2008 By Ian Goldsmith, UK Public Affairs Manager, Corus

About Steel



- Ubiquitous
 - If not made of steel, it's been made using steel
- Growing rapidly globally after a period of stagnation
 - But not in Europe
- Energy and CO2 intensive
 - Efficient processes
 - Little further scope for significant improvement
 - Need breakthrough technology to make a real difference
- Competitive market
 - Imports set the price floor
 - But facing rapid cost escalation from raw materials and energy inputs
- Policy priorities discourage major investment in EU facilities

Steel is fundamental to modern society



- Recycling
 - steel is the most recycled material in the world
- Transport
 - bicycles, trains, cars, lorries, ships are all made of steel
- Energy
 - exploration and extraction, transportation, refining, electricity production
- Water
 - extraction, transportation and purification
- Housing and Construction
 - steel construction is time & energy efficient

- Packaging
 - steel packaging is light, versatile and recyclable
- Agribusiness
 - steel-based farm equipment essential to modern farming
- Automotive
 - new steels reduce body weight with compromising safety
- Communication
 - ballpoint pens to satellites
- By-product reuse
 - using slags reduces minerals extraction and CO₂ emissions

Steel is one of the solutions to a more climate friendly society

Steel SolutionsCarbon neutral housing





All new homes in the United Kingdom will have to be carbon neutral by 2016

Steel Solutions

New generation vehicles





AHSS is predicted to be more than 50% of sheet steel in cars in 2010 contributing a 5% reduction in total GHG emissions

Steel SolutionsWind turbines

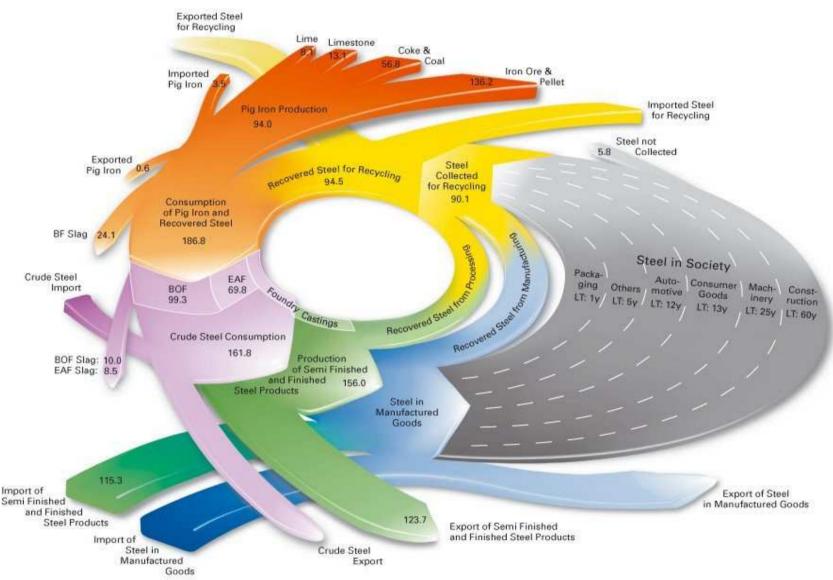




Steel support for renewable electricity

Illustration of Steel Flows in EU 15 (2004)

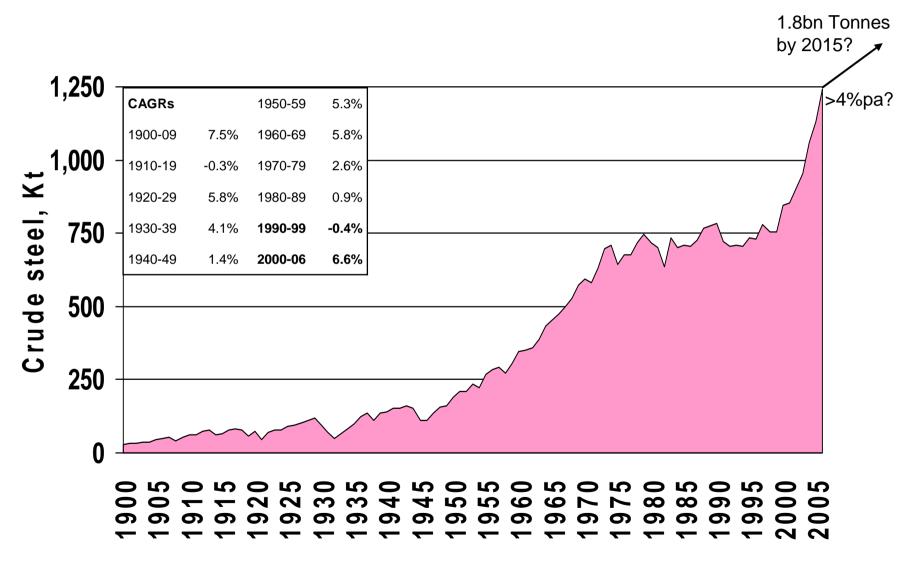




Steel is in constant circulation, but a significant amount is 'stored' in society

World steel production still growing fast by recent standards





Business Environment Climate change



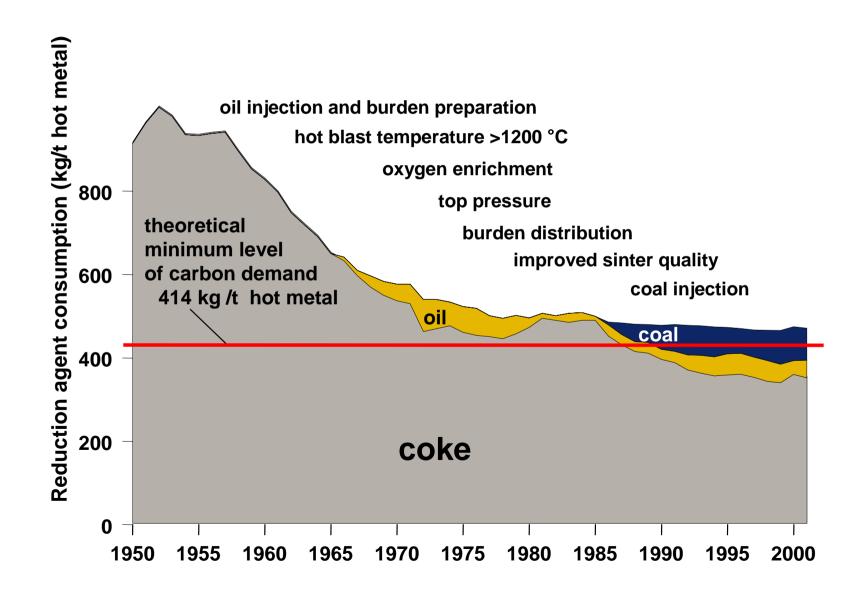
| Indicator | Value | Data Year |
|--|---|----------------------|
| Global CO ₂ emissions (anthropogenic) 100 % | 32.2 Bt CO ₂ | 2000 |
| Global CO ₂ emissions (anthropogenic) in C equivalent | 8.8 Bt C _{eq} | 2000 |
| Global CO ₂ emissions (C _{eq}) by region: USA & Canada Western Europe Communist East Asia Eastern Europe & Former Soviet States India & Southeast Asia Australia, Japan, Pacific Ocean States Central & South America Middle East Africa | 26.3% 14.3% 13.6% 12.4% 11.2% 6.8% 6.2% 5.7% 3.5% | 2000 |
| Global CO ₂ emissions from steel industry | 1,442 Mt CO ₂ 1,920 Mt CO ₂ | 2000 2005 |
| CO ₂ emissions from EU (25) steel industry 0.9 % | 330 Mt CO ₂ 319 Mt CO ₂ | 2000 2005 |
| Direct CO ₂ emissions from Corus Group 0.09 % | 29.6 Mt CO ₂ 28.4 Mt CO ₂ 29.4 Mt CO ₂ | 2000 2005 2006 |

Year 2000

Source: IPCC Report and IISI. 2000 data has been used to provide greater accuracy of information.

Carbon as a reducing agent = non reduceable process emissions of blast furnaces





EU steelmaking has become more energy efficient



CO₂ emission per ton of finished product Index 100 for 1975

-20% through dramatic improvement of ¹⁰⁰ material efficiency

1975: 71.5% 2005: 92%

Continuous casting; quality control; process management

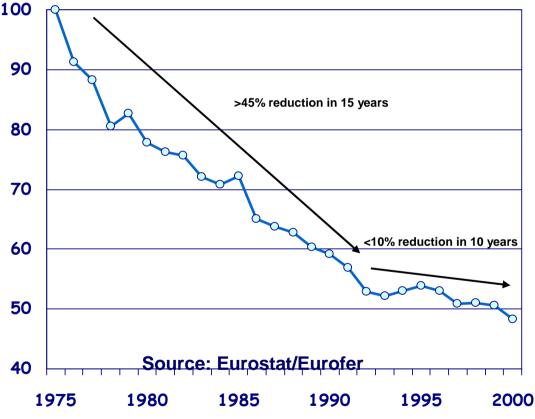
 -14% through increase in scrap availability

1975: 55Mt/y 2005: 80MT/y

-18% through improved BF management and concentration

Measurements; models; charging; high grade ores

 -6% through shift away from local Cbearing iron ores



Incremental improvements limited: Technology change needed

Breakthrough technology ULCOS – Ultra-Low CO₂ Steelmaking

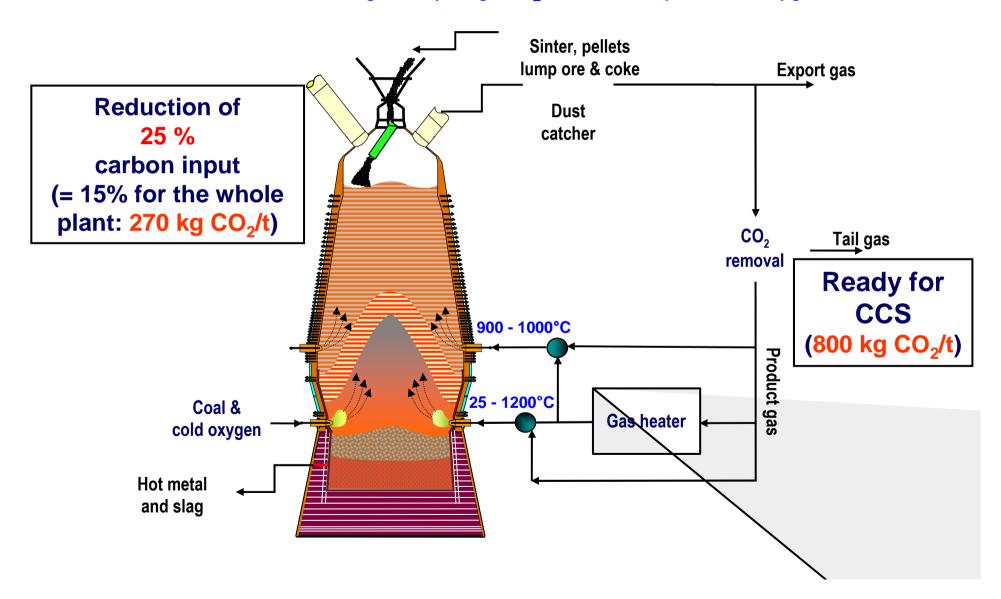


- Objective: to reduce CO₂ emissions by 50% by 2050 compared to today's best routes
 - 5 year project
 - €59m budget
 - Equivalent of 60 man-years
 - Involving well over 100 people
 - 48 companies and organisations from 15 European countries
 - Funded by industry (56%) and the EU (44%)
 - 80 options examined
 - 4 process concepts selected for further development
 - Next stage
 - to move to large-scale pilot
 - Potentially costing some €300m per technology
 - Implementation?
 - Unlikely before 2020

ULCOS II: Top Gas Recycling Blast Furnace

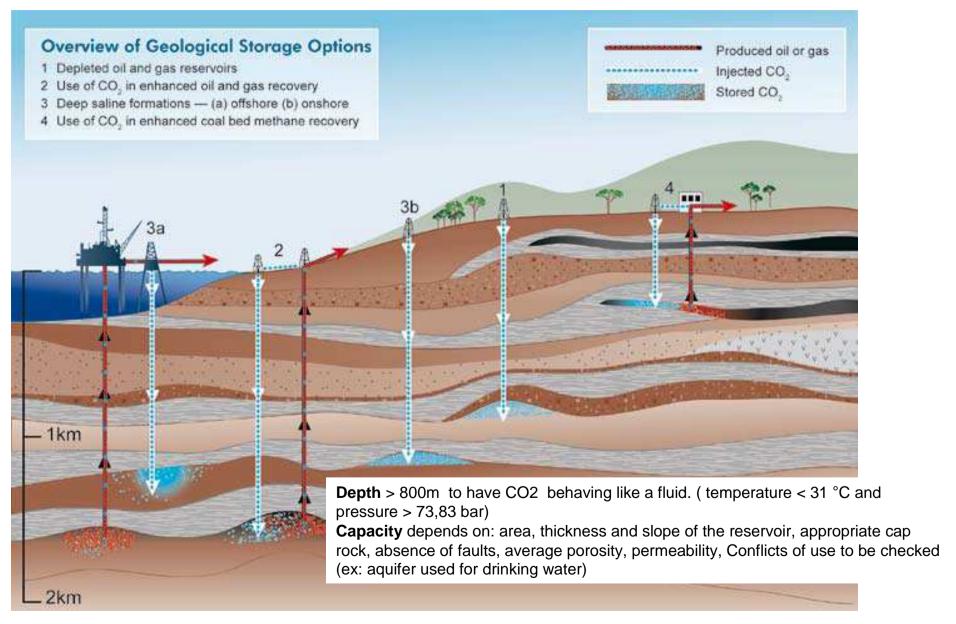


Modification of blast furnace with gas recycling, CO₂ removal & injection of oxygen



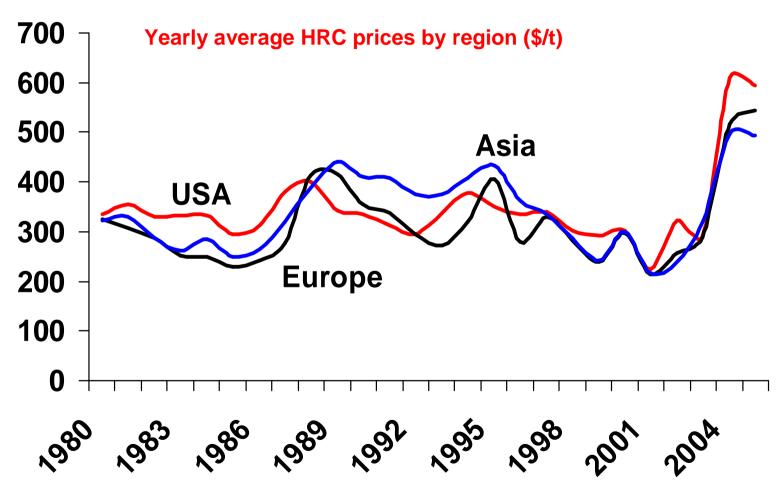
ULCOS II: Geological storage





Product prices are set globally



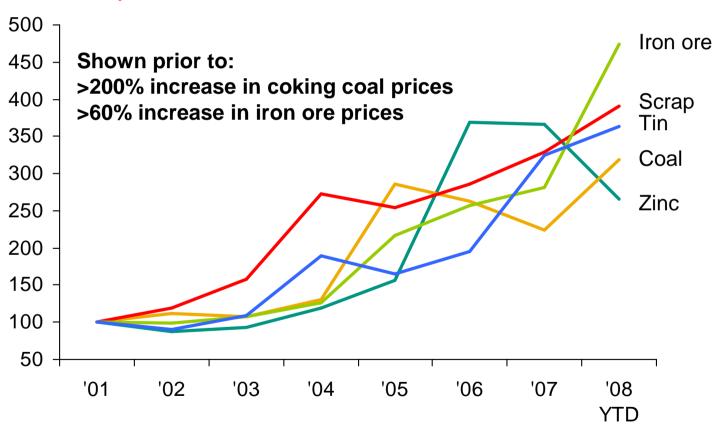


Data: Hatch Beddows, SBB. Note: USA: Midwest prices, fob mill. Europe: North European prices, ex-works. Asia: East Asian imports, c&f port. All prices are annual averages in nominal terms



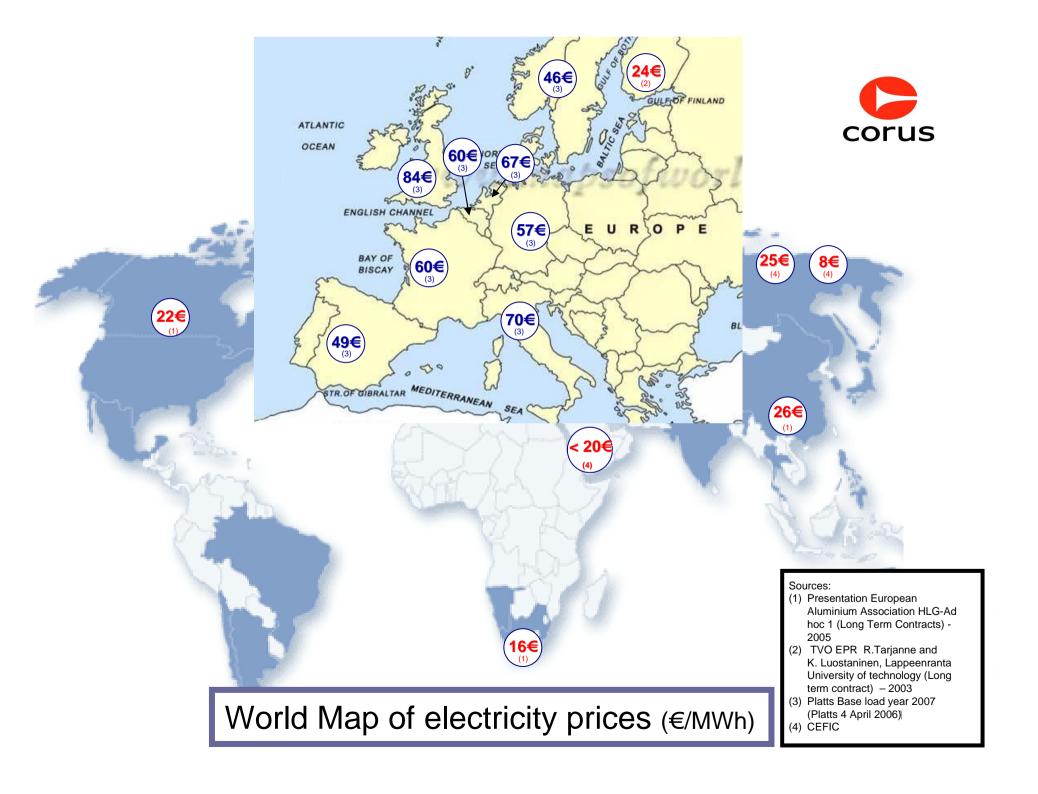
Steep increases in raw material prices

Raw material prices indexed to 2001



Indexed on 2001 prices

Source: CRU including 2008 forecasts for iron ore and coking coal, Thomson Datastream showing 2008 year to 29/01/2008 data for scrap, tin & zinc

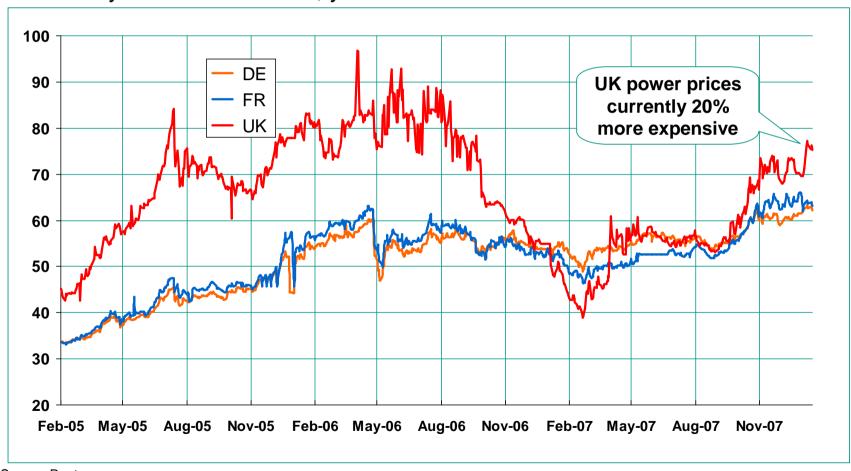


UK Electricity costs Competitiveness gap with Europe



UK wholesale electricity prices

Electricity: €/MWh baseload, year forward



Source: Reuters

Political Situation/Business Environment European position



Policy confusion?

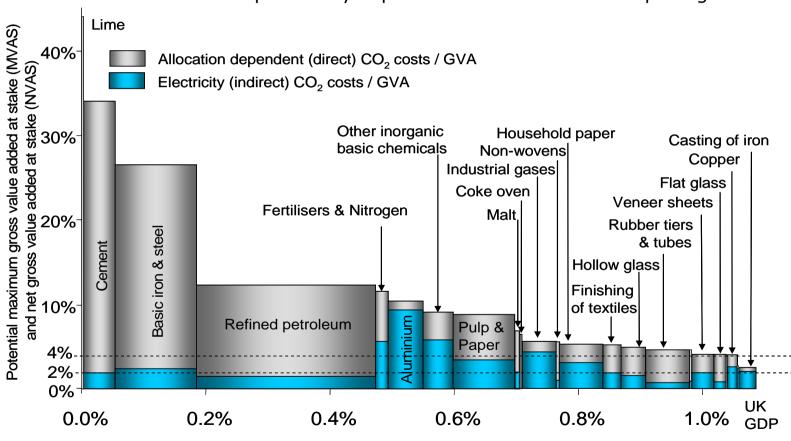
- Burden sharing under Kyoto Protocol
 - 8% reduction in GHG emissions
 - But no targets beyond 2012
- EU Climate Change Policy
 - Target of 20% reduction in CO₂ emissions by 2020 (30% if others take action)
 - Target for automotive CO₂ of 130g/km
- EU Emissions Trading Scheme
 - Cap & trade system, implemented by Member States in different ways in Phase I
 - Move from free allocation towards auctioning post 2012
- Energy market/supply issues
 - Lack of a level playing field across Europe
 - The current liberalisation proposals may not be enough to fix the problem
- High Level Group on Competitiveness, Energy & Environment
 - Recognition that energy intensive industries in Europe are at risk.

EU ETS



Impact on competitiveness of auctioning

CO2 cost screen: Sectors potentially exposed under unilateral CO2 pricing



Price increase assumption: CO₂ = €20/t CO₂; Electricity = €10/MWh

Hourcade et.al. Differentiation and dynamics of EU ETS industrial competitiveness impacts.

Source: Carbon Trust

Global problems need global solutions



- Being "first mover" is not always an advantage
 - If policy drives up costs locally, globally competing companies will lose out
 - Customers decide to buy elsewhere
 - Manufacturers follow them
 - The more mobile the product, the quicker it will shift
 - Competitors are becoming more sophisticated
 - Competition is no longer for basic products offered in bulk
 - China is a large supplier of galvanised steel to the European market
 - » Now offering organic coated steels

Industry response to policy



- As long as it can remain competitive, industry will continue to:
 - Drive down energy use
 - Reduce CO₂ emissions where possible
 - Research new process technologies
 - Develop new energy efficient product applications
 - Invest in existing facilities
- Industry therefore needs policy solutions that will:
 - Maintain competitiveness of EU-based companies
 - Maintain industrial base in Europe
 - Avoid encouraging CO₂ migration (leakage)



