

Climate-KIC: Supporting green entrepreneurs

Emilie Normann, Director Entrepreneurship |
Brussels | 22 October 2018

Climate-KIC is supported by the
EIT, a body of the European Union



We need more finance flowing to climate friendly solutions and innovations

Decision-makers do not systematically consider climate change costs and risks – or climate action opportunities.

Data and tools are not widely available to support smarter decisions. In cities, the funding gap for sustainable infrastructure is \$93 trillion globally over the next 15 years.

We aim to address this by mainstreaming climate in financial markets, democratise climate risk information, foster bankable green assets in cities. And support investments in START-UPS

Start-up bottlenecks

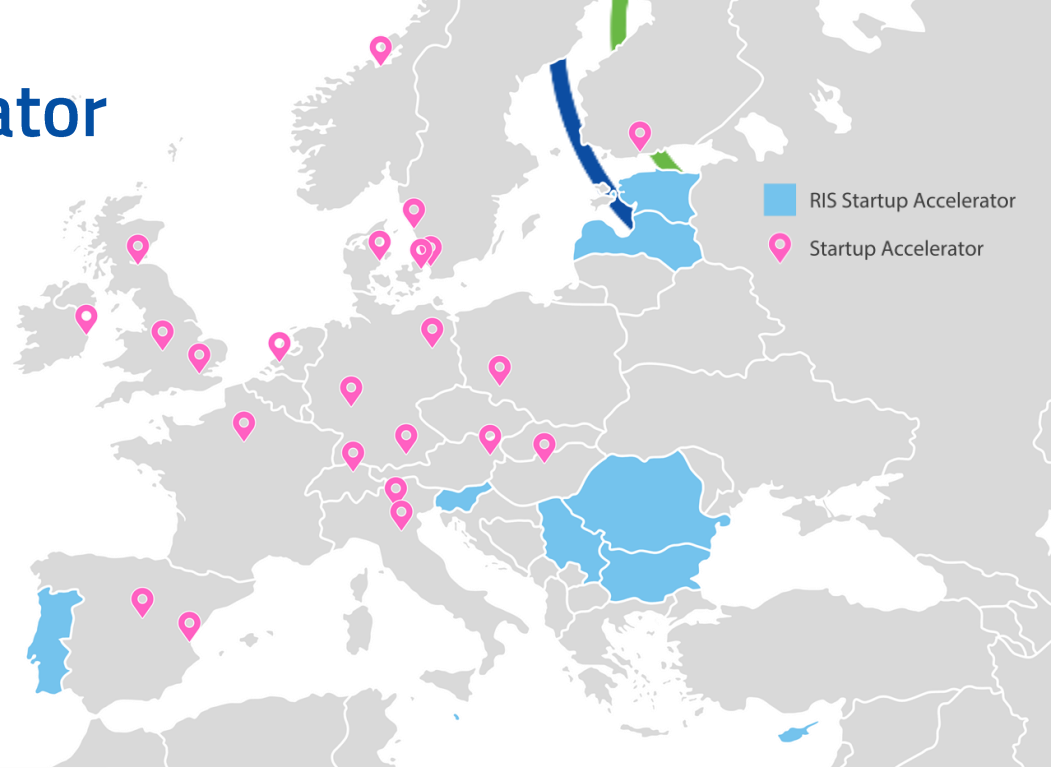
Early-stage entrepreneurs face several challenges:

- Difficult access to finance
- Lack of non-equity finance
- How to scale beyond first seed rounds
- Lack of knowledge and experience
- Entry point into large corporates and developers
- Access to markets
- Internationalisation challenges incl. partners and knowledge
- Awareness of mission drift

EIT Climate-KIC Accelerator

Europe's strongest pre-seed accelerator program for cleantech startups

- In 32 cities of 24 EU countries working together with 33 leading organisations
- Financial support up to €95k and support services for up to 18 months



Imperial College
London



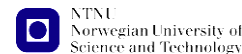
ferrovial



Asociación valenciana
de empresas del sector
de la energía

pro@vadis
Hochschule

unternehmertum
Center for Innovation and Business Creation at TUM



ASTER
innovazione attiva

HIT
HUB INNOVAZIONE TRENTO



Sustainable
Nation Ireland
Responsible Investing. Smart Business.

Munich RE

ERGO

eccci
EDINBURGH CENTRE
FOR CARBON INNOVATION

A!
Aalto University

CHALMERS
UNIVERSITY OF TECHNOLOGY

DARR S.A.
PPIS
PANNON PRO INNOVATIONS

iVACE
ENERGÍA

Agoranov

Connecting investors with climate change start-ups across Europe



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Climate-KIC

CHECK OUT OUR
NEW INVESTOR
MARKETPLACE >>

Climate-KIC.org/marketplace

Filter start-ups by

CAPITAL REQUIREMENT (€)
0 to 40,000,000



PROFILE DATA RATING (PDR) ⓘ
1 to 10



TECHNOLOGY READINESS LEVEL (TRL) ⓘ
Level 1 to 9



COUNTRY

SELECT

MARKET SECTOR

SELECT

ROUND TYPE

- ☐ Seed
- ☐ Series A
- ☐ Series B
- ☐ Series C

FUNDRAISING FROM

- ☐ Now
- ☐ 3-6 months
- ☐ 6-9 months
- ☐ 9-12 months

Sort start-ups by

A-Z

UPDATE RESULTS

RESET FILTERS



ADAPTIVE
Balancing Power

Adaptive

<http://adaptive-balancing.de/>

Enabling Renewables - Adaptive offers unique energy storage solutions

MARKET SECTOR

Energy Storage, Mechanical Storage

CITY, COUNTRY
Darmstadt, Germany

FUNDRAISING FROM
December 2017

ROUND/SIZE €
Series A €2,000,000

TRL
6

PDR
10



AERPOWDER

<http://www.aeropowder.com>

Rethinking waste feeders

MARKET SECTOR

Clean Industry, Materials innovation

CITY, COUNTRY
London, UK

FUNDRAISING FROM
June 2018

ROUND/SIZE €
Seed €300,000

TRL
5

PDR
10

AQUA ROBUR

Aqua Robur

<http://www.aquarobur.se/>

Self-powered sensor platform to detect water leakages and support renewal of public water pipeline networks

MARKET SECTOR

Water, Transmission

CITY, COUNTRY
Gothenburg, Sweden

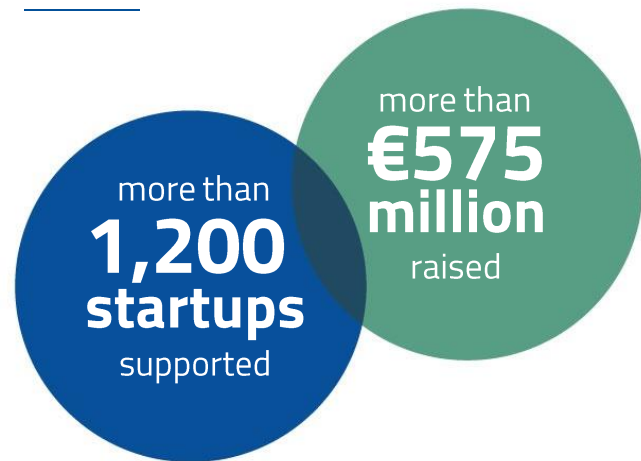
FUNDRAISING FROM
December 2017

ROUND/SIZE €
Series A €700,000

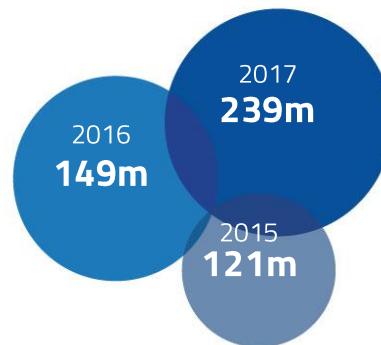
TRL
6

PDR
10

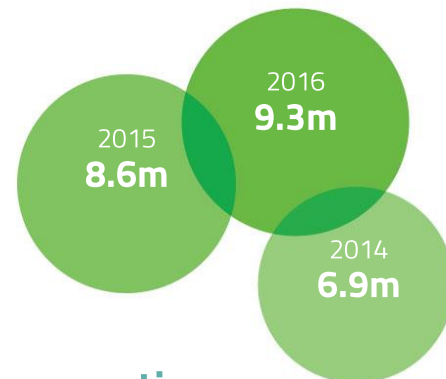
So far, success of Climate-KIC Accelerator



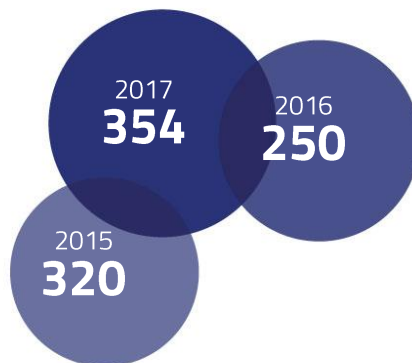
Capital attracted



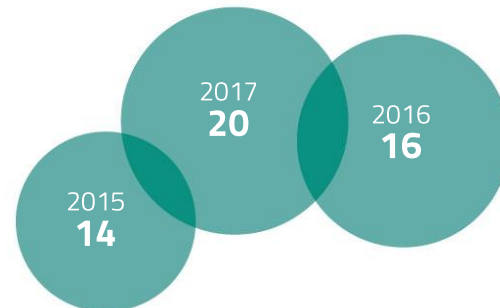
Spend by CKIC



Ideas incubated



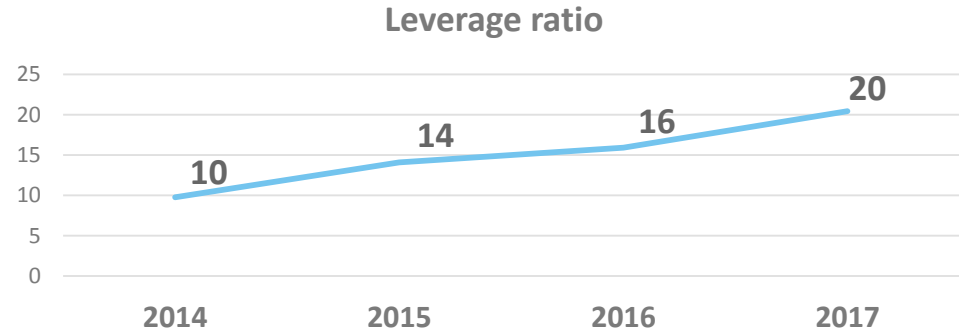
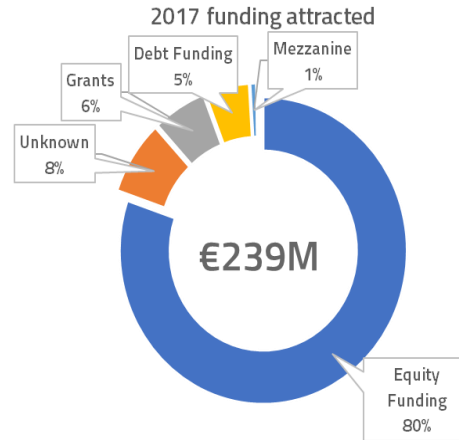
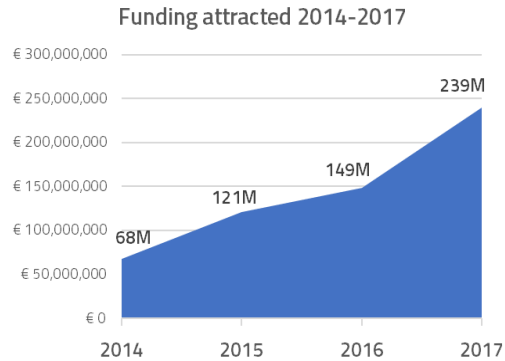
Leverage ratio



EIT Climate-KIC Accelerator

7 years building an asset

De-risking climate innovations into investable ventures...



Climate-KIC Green finance Impact Goals



Goal 10

Mainstream climate risks into financial markets



Goal 11

Democratize access to climate risk information



Goal 12

Foster bankable assets in cities

EVENT

Climate Innovation Summit 2018 | Mission Finance



ENGAGING
STAKEHOLDERS
in discussing how
to unlock and
direct green
investments.
6-8 Nov. 2018