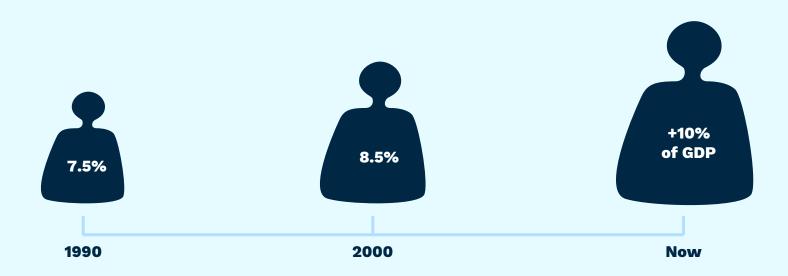


Healthcare spend is at an all-time high in Europe







Healthcare is a fragmented road - often to nowhere

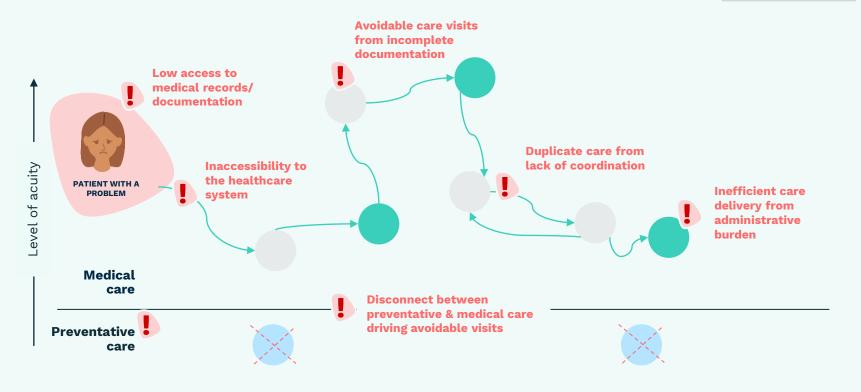




The patient journey today

Preventative care



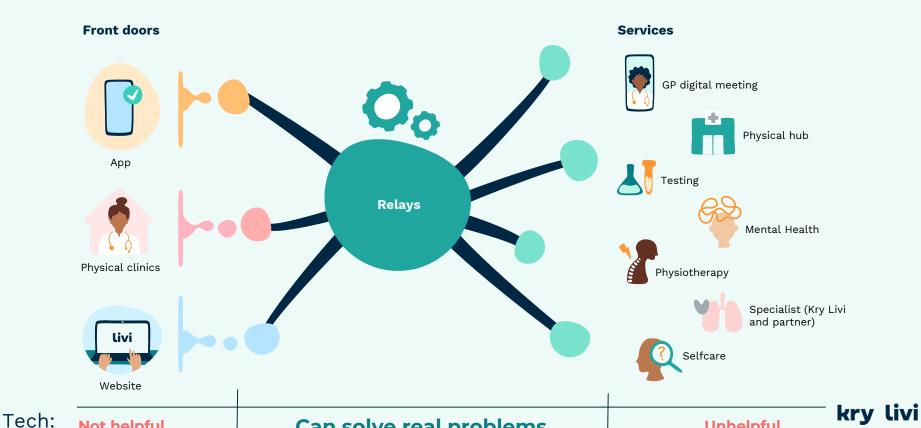


Necessary instances in patient journey

Avoidable instances in patient journey

Embracing digital transformation for a future care model...

Not helpful

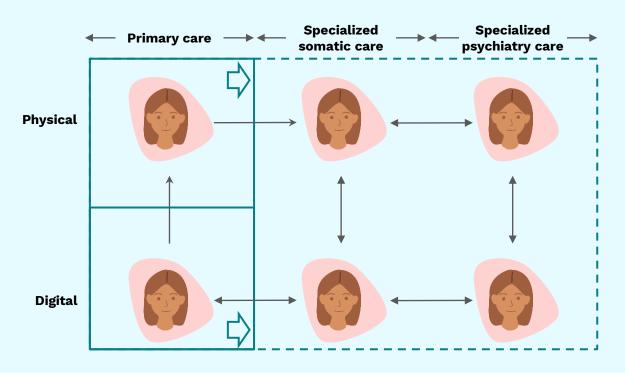


Can solve real problems

Unhelpful

Are we driving towards a digital transformation of healthcare?

What about capitation?



In Sweden (and in Europe) we capitate care givers, not patients

- Patients continuously move across care levels and types
- Varying reimbursement structure across care levels creates incentives and behaviours conflicting with patient care need & care efficiency
- We don't reimburse for treating patients - We reimburse for political ideas of procedures to perform
- Procure technology to lock society for decades to the business that won the "offentlig upphandling".



Other reimbursement form (performance-based, value-based etc.)



Incentives and regulations we face with today



Make sure you **minimise digital care** and do more physical



Don't innovate
innovations do not
preexist as a code
- can therefore not be
reimbursed



Send the patient out from primary care to specialised care asap



Spend time on **following up KPIs** and **collect metrics**. Pays much better than seeing patients.



Do not let the patients choose Decide for them (and for the Doctors) -Close down the market.



If (public) care is underperforming - **feed** them more money



Incentives and regulations for the future



Healthcare demands both digital and tacit skill and they belong to a common health system architecture



Digital technologies can benefit to improved treatment efficacy and efficiency with lessons learned from the pandemic



Digital solutions **support productivity** with a positive effect on education and social protection



Well-motivated and supported health workforce that can conduct appointments both digitally and physically



Digital technologies are the new determinant of health



Digital technology widens access and meet demand with efficiency and clinical effectiveness, including vulnerable groups



